

## 2nd Annual Marine Money Gulf Ship Finance Forum Wednesday, 1<sup>st</sup> March 2006 at the Grand Hyatt Dubai Hotel

*Organised & arranged by: Mia Jensen & Kevin Oates, Marine Money Greece, Tel: (+30) 210 9858 809, Fax: (+30) 210 9842 136 E-mail: mia@marine-marketing.gr*

**Anchor Sponsor:** Tufton Oceanic

**Prime Sponsors:** Emarat Maritime LLC \* Emirates Ship Investment Company \* Global Container Lines Ltd. \* Jefferies & Company, Inc. \* National Bank of Fujairah

**Corporate Sponsors:** DVB Bank AG \* International Tanker Management \* Koenig & Cie. GmbH & Co. KG \* Stephenson Harwood

### Speakers

Qatar Gas Transport Company Ltd. (Nakilat)	Mr. Tamim Hamad	Al-Kuwari	Finance & Administration Manager	Qatar	SO
Citigroup Corporate and Investment Banking	Mr. Simon	Booth	Managing Director - Global Shipping & Logistics	UK	BN/FIN
Stephenson Harwood	Mr. Tony	Edwards	Partner Corporate Finance	UK	LA
Tufton Oceanic	Mr. Andrew	Hampson	Managing Director - Corporate Finance	UK	BN/FIN
Tufton Oceanic	Mr. Jonathan	Hill	Managing Director - Shipping Funds	UK	BN/FIN
DVB Bank AG London Branch	Mr. Peter	Illingworth	General Manager and Head of Shipping	UK	BN/FIN
Marine Money Greece	Mrs. Mia	Jensen	Conference Organiser	Greece	Other
National Bank of Fujairah	Mr. Vijay	Kamath	Senior Relationship Manager - Marine Finance	UAE	BN/FIN
DVB Bank N.V.	Mr. Riaz	Khan	Head of Research & Strategic Planning	Holland	BN/FIN
Koenig & Cie GmbH & Co. KG	Mr. Tobias	Koenig	Managing Partner	Germany	BN/FIN
Tufton Oceanic	Mr. Erik A.	Lind	Chief Executive Officer	UK	BN/FIN
arabCapital	Mr. Marcus T. J.	Machin	Principal	UAE	BN/FIN
Dubai Islamic Bank	Mr. Moinuddin	Malim	Senior Vice President, Head of Asset Management & Capital Markets	UAE	BN/FIN
Marine Money Greece	Mr. Kevin	Oates	Director Special Projects	Greece	BN/FIN
Emirates Ship Investment Company	Mr. Ketil	Ostern	Chief Financial Officer	UAE	SO
Global Container Lines LLC	Mr. Ali David	Paksima	Managing Director	UAE	SO
Transworld Group - Orient Express Lines	Mr. Ramesh	Ramakrishnan	Chairman	UAE	SO
Jefferies & Company Inc.	Mr. John	Sinders	Managing Director	USA	BN/FIN

## 2nd Annual Marine Money Gulf Ship Finance Forum - Wednesday, 1<sup>st</sup> March 2006 at the Dubai Grand Hyatt Hotel

### **Delegates**

DVB Bank AG	Mr. William	Abrams	Head of Capital Markets Unit	USA	BN/FIN
Dubai International Financial Centre	Mr. Sanjay	Aggarwal	Director - Corporate Finance	UAE	BN/FIN
Sharaf Shipping Agency LLC	Mr. Mahesh	Agrawal	Sharaf Shipping Agency LLC	UAE	SO
Gulf Navigation Co LLC	Mr. Basheer	Ahmed	Financial Controller	UAE	SO
Vela International Marine Limited	Mr. Nabeel M.	Al Bin Hassan	Planning & Program Analyst	UAE	SO
Emirates Ship Investment Company (Eships)	Mr. Ahmed Saeed	Al Calily	Chairman	UAE	SO
Dubai International Financial Centre	Mr. Mohamed A. Majid	Al Mehari	Attorney Arbitration Administration	UAE	BN/FIN
Whitesea Shipping & Supply LLC	Mr. Seraj	Alali	Managing Director	UAE	SO
Oman Insurance Company (PSC)	Mr. Mahmoud	Alodeh	Senior Manager Marine & Aviation	UAE	INS
DNB NOR Bank ASA	Mr. Nigel	Anton	Executive Director - Structured Finance	UK	BN/FIN
International Tanker Management Ltd.	Mr. Thomas	Arakal	Vice President - Technical Management	UAE	SO
Injaz Mena Investment PJSC	Mr. Shariq	Azhar	Director General	UAE	BN/FIN
ING Bank N.V.	Mr. Hugh	Baker	Managing Director - Asset Based Finance - Shipping	UK	BN/FIN
Ince & Co	Mr. David	Baker	Partner	UK	LA
Fortis Bank SA / N.V.	Mr. Paul M	Barnes	Director Global Shipping Group	UK	BN/FIN
Natexis Banques Populaires	Mr. David	Bonicel	Shipping Finance	France	BN/Fin
Marine Logistics Solutions (Marsol) LLC	Mr. Syed Mohammed	Bukhari	Director	UAE	SO
Jefferies International Limited	Mr. Steve	Burnham	Head of International Equity Trading	UK	BN/FIN
Credit Suisse	Mr. Regis	Caze	Senior Relationship Manager/Shipping Finance	Switzerland	BN/FIN
The Rice Company	Mr. Salil	Chitre	Commercial Manager	USA	SO
Transworld Group - Orient Express Lines	Mr. Leonard Basil	Culas	Managing Director	UAE	SO
National Bank of Fujarah	Mr. P.B.	Das	Head of Corporate & Institutions	UAE	BN/FIN
DVB Bank N.V.	Mr. Bote	de Vries	Head of Investment Management	Holland	BN/FIN
Morgan Stanley & Co. International Limited	Mr. Naseer	Doha	Senior Advisor	UK	BN/FIN
Dubai Maritime City	Mr. John R.	Ewing	Director Business Development	UAE	Auth
Fichte & Co.	Mrs. Jasamin	Fichte	Managing Partner	UAE	LA
Prosjekt Kapital AS	Mr. Thorbjorn	Flinder	Managing Director / Partner	Norway	Fin/advisor
Holman Fenwick & Willan	Mr. John	Forrester	Partner	UK	LA

## 2nd Annual Marine Money Gulf Ship Finance Forum - Wednesday, 1<sup>st</sup> March 2006 at the Dubai Grand Hyatt Hotel

International Registries Inc.	Mr. William	Gallagher	President	USA	CS
D&K Shipping Ltd.	Mr. Joseph	George T.	Financial Controller	UAE	SO
SOGEMM SAM	Mr. Massimo	Giovannini		Monaco	SO
Stephenson Harwood	Mr. Martin	Green	Partner	Singapore	LA
DVB Global Advisory and M&A	Mr. Mark R.	Haines	Senior Vice President	UK	BN/FIN
Gulf Energy Maritime (GEM) PJSC	Capt. Jim	Hayer	Chief Operating Officer	UAE	SO
Ince & Co	Dr. Jan U.	Hungar	Partner	Germany	LA
International Registries Inc.	Mrs. Melissa A.	Hurst	Vice President General Counsel	USA	CS
ING Bank N.V.	Mr. Rory	Hussey	Managing Director - Asset Based Finance - Shipping	UK	BN/FIN
arabCapital	Mrs. Naomi	Jackson	Corporate Finance Analyst	UAE	BN/FIN
Emirates Ship Investment Company (Eships)	Mr. Razaq	Jadgal	Business Development Associate	UAE	SO
Islamic Republic of Iran Shipping Lines (IRISL)	Mr. Ali	Jafari Semnani	General Manager of Income and Investment Control	Iran	SO
NIBC Bank Ltd	Mr. Edwin	Jager	Associate Director	Singapore	BN/FIN
DETA - Engine Trend Analyzing	Mr. Mads	Jensen	Executice Director	Denmark	Other
Scandinavian Aircraft Technologies A/S	Mr. Jens	Jensen	CFO	Denmark	Other
Davies Johnson & Co.	Mr. Johnny	Johnson	Partner	UK	LA
Stephenson Harwood	Mr. Andrew	Johnstone	Consultant	UK	LA
Tufton Oceanic	Mr. Ted	Kalborg	Chairman	UK	BN/FIN
Solas Marine Services	Mr. Prashant	Kamath	Managing Director	UAE	SUP
Jefferies & Company	Mr. Nikos L.	Kanellopoulos	Associate - Investment Banking-Maritime & Oil Services	USA	BN/FIN
Marine Logistics Solutions (Marsol) LLC	Mr. Peer Mohamed	Kather Mohideen	Senior Executive - Finance & Accounts	UAE	SO
Tufton Oceanic	Mr. Niklas	Koresaar	Vice President, Director Business Development	UAE	BN/FIN
Trans Ocean Distribution Ltd.	Mr. Anil	Kumar	Regional Sales Manager	UAE	Logistics
D&K Petroleum LLC	Mr. Parameswaran	Kumar	Financial Controller	UAE	SO
DVB Bank N.V.	Mr. Dagfinn	Lunde	Chairman and CEO	Holland	BN/FIN
Nico Middle East Limited	Mr. Jagdeep	Makkar	General Manager Finance	UAE	SO
National Bank of Fujarah	Mr. Sumit	Malik	Unit Head - Relationship Management	UAE	BN/FIN
GlobeApex Management	Dr. Satish	Mapara	Shipping and Legal Consultant	UAE	Other

## 2nd Annual Marine Money Gulf Ship Finance Forum - Wednesday, 1<sup>st</sup> March 2006 at the Dubai Grand Hyatt Hotel

LMG (UAE) LLC	Mr. Nick	March	Marine & Aviation Broker	UAE	INS
Norton Rose	Mr. Scott	McCabe	Senior Associate	UK	LA
DVB Bank AG	Mr. Klaus	Michels	Senior Vice President	Germany	BN/FIN
DVB Bank N.V.	Mr. Hugo	Modderman	Representative	Holland	BN/FIN
Holman Fenwick & Willan	Mr. Adnan	Mohammed	Solicitor	UAE	LA
Great Circle Line Co. L.L.C.	Mr. Alnoor R.	Nagji	Executive Director	UAE	SO
Emarat Maritime LLC	Mr. V. N.	Naidu	Finance Controller	UAE	SO
Ocean Diving / Sami Al Midfa	Mrs. Nisha	Naik	Advocacy & Legal Consultations	UAE	SO
Emarat Maritime LLC	Mr. Rajesh	Narayan	Commercial Manager	UAE	SO
Transworld Group - Orient Express Lines	Mr. Mahesh	Natarajan	Financial Controller	UAE	SO
Transworld Group - Orient Express Lines	Mr. Vinod	Nedungadi	Senior General Manager - Corporate Finance	UAE	SO
Dubai International Financial Centre	Mr. Charles	Neil	Secretary to the Board	UAE	BN/FIN
Holman Fenwick & Willan	Mr. Edward	Newitt	Partner	UAE	LA
Gulf Agency Company Ltd.	Mr. William	Nisser	Group Treasurer	UAE	Agent
Bank of Ireland Corporate	Mr. Paul	Packard	Head of Maritime Industries	Ireland	BN/FIN
Global Container Lines	Mr. Ali	Paksima	Executive Vice President	USA	SO
Stephenson Harwood	Mr. Richard	Pearson	Partner	France	LA
LMG (UAE) LLC	Mr. Nicholas E.	Peters	Marine Manager	UAE	INS
DVB Bank AG	Mr. Chris	Phillips	Vice President	UK	BN/FIN
Holman Fenwick & Willan	Mr. Julian	Pierce	Partner	UK	LA
Emirates Ship Investment Company (Eships)	Mr. Ziad	Qushair	Commercial Manager	UAE	SO
Caterpillar Financial Services	Mr. Andreas	Rahn	Senior International Account Manager	Germany	BN/FIN
International Registries (UK) Ltd.	Mr. John	Ramage	Managing Director	UK	Auth
D&K Holdings LLC	Mr. Qamar	Rasheed	Group Finance & Admin Manager	UAE	SO
Arrow Sale & Purchase (UK) Ltd	Mr. Douglas	Reith	Director	UK	SB
Stephenson Harwood	Mr. Mark	Russell	Partner - Banking & Asset Finance	UK	LA
Islamic Republic of Iran Shipping Lines (IRISL)	Mr. Mohsen	Sajadi	General Manager of Agencies AC Dept.	Iran	SO
Tufton Oceanic	Mrs. Julie	Sanderson		UK	BN/FIN

## 2nd Annual Marine Money Gulf Ship Finance Forum - Wednesday, 1<sup>st</sup> March 2006 at the Dubai Grand Hyatt Hotel

König & Cie GmbH & Co. KG	Ms. Katrin	Schumacher	Marketing Manager	Germany	BN/FIN
Northern Navigation Norway AS / DVB Bank	Mr. Anders	Severinsen	Senior Investment Manager	Norway	BN/FIN
National Bank of Fujarah	Mr. Nirav	Shah	Credit Analyst - Marine Finance	UAE	BN/FIN
Adani Global FZE	Mr. Rakesh	Shah	Director	UAE	SO
Gulf Liner Shipping Agencies LLC	Mr. Hedayat	Shayegan	General Manager GCL UAE Agents	UAE	Agent
Global Container Lines	Mr. Ehsan	Shayegan	Projects Manager	UAE	SO
DVB Bank AG	Mr. Geir	Sjurseth	Head of Corporate Finance/M&A	UK	BN/FIN
National Bank of Fujarah	Mr. Sanjay	Sohal	Head of Corporate Banking (NE)	UAE	BN/FIN
DVB Bank AG	Mr. Michiel	Steeman	Head of Syndications, Senior Vice President	UK	BN/FIN
Tristar Transport LLC	Mr. Robert	Stephens	Chief Executive - Shipping	UAE	SO
DVB Bank AG London	Mr. Nikolaos	Stratis	Senior Investment Manager	UK	BN/FIN
Norton Rose	Mr. Harry	Theochari	Partner - Head of Shipping Group	UK	LA
Sucden Middle East	Mr. Judy	Thomas	Sucden Middle East	UAE	SO
Fortis Bank SA / N.V.	Mr. Chris	Turton	Director - Specialised Finance	UK	BN/FIN
Furtrans Shipping & Trading Co.	Mr. Sualp	Urkmez	Managing Director	Turkey	SO
NIBC Bank Ltd	Mr. Frans Dirk	Van de Bospoort	Associate Director	Singapore	BN/FIN
Seaways International L.L.C.	Mr. Arun	Varma	Director	UAE	SM
Sai Shipping (Pvt) Limited	Mr. Khalid	Vohra	Managing Director GCL India Agents	India	Agent
Tufton Oceanic	Mr. Torkell	Vold	Vice President	UK	BN/FIN
Adani Global FZE	Mr. Pranav	Vora	Head - Shipping Division	UAE	SO
BankServe Insurance Services Ltd	Mr. Ian	Waterston	Deputy Chairman	UK	INS
AMA Capital Partners LLC	Mr. Rolf A.	Wikborg	Managing Director	Norway	BN/FIN
Warm Seas Development & Trading	Mr. Nasser	Zarroug	Executive Director	UAE	SO

### ***Additional Lunch Participants***

DVB Group Merchant Bank Ltd	Mr. Ali	Susanto		Singapore	BN/FIN
Northern Navigation America, Inc	Mrs. Carol Ann	Malinowski		USA	BN/FIN
Northern Navigation America, Inc	Mr. Sean	Durkin		USA	BN/FIN

## 2nd Annual Marine Money Gulf Ship Finance Forum - Wednesday, 1<sup>st</sup> March 2006 at the Dubai Grand Hyatt Hotel

### ***Press Representatives***

Ahwal Magazine	Mr. M.	Hakim	Journalist	UAE	Press
Reuters	Mr. Heba	Kandil	Correspondent	UAE	Press
Gulf Today	Mr. Bhaskar	Raj	Assistant Editor	UAE	Press
Offshore Arabia	Mrs. Karen	Remo-Listana	Journalist	UAE	Press
Al Hadath	Mr. Ahmad	Taleb Akhmyis	Journalist	UAE	Press

### ***Registered Delegates – regretting absence***

National Shipping Company of Saudi Arabia	Mr. Saleh	Al-Shamekh	President of NSCSA Dubai	UAE	SO
MTI Middle East	Mr. Roger	Fennings	Regional Director	UAE	Other
Charles R. Weber Company, Inc.	Mr. James	Ford	Director	USA	SB
Islamic Republic of Iran Shipping Lines (IRISL)	Mrs. Maryam	Hosseini	Ship's Finance Expert	Iran	SO
National Shipping Company of Saudi Arabia	Mr. Michael	Hudson-Davies	Vice President - Commercial, NSCSA Dubai	UAE	SO
Charles R. Weber Company, Inc.	Mr. Basil G.	Mavroleon	Managing Director	USA	SB
Emarat Maritime LLC	Capt. Jitendra	Misra	Managing Director	UAE	SO
Development and Agriculture Libyan bank	Dr. Mohamed	Nuttah	Maritime Consultant	Libya	BN/FIN
Islamic Republic of Iran Shipping Lines (IRISL)	Mr. Mohammad Hadi	Pajand	Financial Director and Board Member	Iran	SO
Stephenson Harwood	Mr. Struan	Robertson	Partner	UK	LA
Dubai Maritime City	Mrs. Helen	Sell	Asst. Manager - Marketing	UAE	Auth
Triworld Shipping Services, Inc.	Mr. Milind	Trilokekar		USA	SO
International Tanker Management	Capt. Ole H.	Wang	President & CEO	UAE	SO

### ***Registration Desk***

Marine Money Greece	Mrs. Mia	Jensen	Conference Organiser	Greece
Marine Money Greece	Mrs. Effie	Katika	Assistant	Greece
Marine Money Greece	Mrs. Irini	Linardakis	Assistant	Greece

To view our Marine Money Forums Schedule, please visit [www.marinemoney.com](http://www.marinemoney.com)