

# MARINE M O N E Y

6<sup>th</sup> Annual Greek Ship Finance Forum, 14 October 2004, Athens Ledra Marriott Hotel

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**Organised by** Marine Money Greece: Mia Jensen & Kevin Oates [marine.money@marine-marketing.gr](mailto:marine.money@marine-marketing.gr), [www.marinemoney.com](http://www.marinemoney.com)

**Speakers**

ABN AMRO Bank	Mr.	Dimitris	Anagnostopoulos	Head of Shipping	Greece
Clarkson Capital Limited	Mr.	Pierre	Aury	Managing Director	UK
Danaos Shipping Co Ltd	Mr.	Iraklis	Prokopakis	Deputy Managing Director	Greece
DVB Bank AG - Greece	Mr.	Sjur	Agdestein	Managing Director	Greece
Fortis Bank	Mr.	Gust	Biesbroeck	Deputy Director Global Shipping Group	Holland
Fortis Bank	Mr.	Guy	Verberne	Head of International Economics	Holland
Fortis Bank Greece	Mr.	Harris	Antoniou	Director	Greece
Howe Robinson Shipbrokers	Mr.	Paul	Dowell	Director of Research & Consultancy	UK
International Registries, Inc.	Mr.	Clay	Maitland	Managing Partner	USA
Jefferies & Company Inc.	Mr.	Brad	Arbaugh	Vice President	USA
Lloyd Fonds AG	Dr.	Torsten	Teichert	CEO	Germany
LNG Shipping Solutions	Mr.	Keith	Bainbridge	Director	UK
Marine Money Greece	Mr.	Kevin	Oates		Greece
Marine Money International	Mr.	Matt	McCleery	President	USA
Norton Rose	Mr.	Harry	Theochari	Partner - Global Head of Shipping	UK
Oceanbulk Group	Mr.	Marios	Pantazopoulos	Finance Director	Greece
Pareto Private Equity ASA	Mr.	Peter W.	Wallace	Partner	Norway
Petrofin SA	Mr.	Ted	Petropoulos	Managing Director	Greece
PF Bassoe AS	Mr.	Ole Rikard	Hammer	Senior Analyst	Norway
Poten Capital Service, LLC	Mr.	Jeff	Parry		USA
Stelmar Shipping Ltd	Mr.	Stamatis	Molaris	CFO	Greece
SwissMarine	Mr.	Peter	Weernink	Managing Director	Switzerland
SynCap	Mr.	Andrew	Cameron	Director	UK
Tsakos Energy Navigation Limited	Mr.	Nikolas	Tsakos	CEO	Greece

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#### **Delegates**

ABN AMRO Bank	Mr.	Dimitri	Sfakianakis	Relationship Manager	Greece
Acemex Management Co	Mr.	Marcos	Arza	President	Cuba
Acemex Management Co	Mr.	Angel	Portuondo	Quality Director	Cuba
Aegean Baltic Bank	Mr.	Christoforos	Dimakis		Greece
Aegean Baltic Bank	Mr.	Philippos	Tsamanis	Vice President	Greece
Aegean Baltic Bank	Mr.	Dimitrios	Mitrou		Greece
Aegean Baltic Bank	Mr.	Theodore	Afthonides	Managing Director	Greece
Aegean Baltic Bank	Mr.	Konstantinos	Hadjipanayotis	Deputy Managing Director	Greece
Alpha Bank SA	Mr.	Ioannis	Karamanolis	Supervisor	Greece
Alpha Finance	Mr.	Dimitri J.	Andritsoyiannis	Director	Greece
Alpha Finance	Mr.	Dimitris	Vareltzides	Associate Director	Greece
American Marine Advisors, Inc.	Mr.	John C.	Wobensmith	Senior Vice President	USA
Anangel Maritime Services Inc.	Mr.	John	Platsidakis	Managing Director	Greece
Ancora Investment Trust Inc.	Mr.	Aris	Gavrielides	Finance Director	Greece
Athenian Sea Carriers Ltd	Mr.	Vasilios G	Gazis	CFO	Greece
Athens Exchange SA	Mrs.	Kalliopi	Papastavrou	Lawyer	Greece
Bank MeesPierson Gonet Ltd	Mr.	Dimitris	Grekas	Private Banking	Switzerland
Bank of Ireland Corporate	Mr.	Paul	Packard	Head of Maritime Industries	Ireland
Barry Rogliano Salles	Mrs.	Nana	Kazis	Representative for Greece	Greece
Bayerische Hypo-und Vereinsbank AG	Mr.	Pericles	Lykoudis	Credit Office Shipping Unit	Greece
Bayerische Hypo-und Vereinsbank AG	Mr.	Vassilis K.	Mantzavinou	Manager Shipping Unit	Greece
Beltest Shipping Company Ltd.	Mr.	Nicos	Zouvelos	General Manager	Greece
BNP Paribas	Mr.	Jean-Baptiste	Germain	General Manager	France
Capital Shipmanagement Corp	Mr.	Ioannis	Lazaridis		Greece
Capital Shipmanagement Corp	Mr.	Vassilios	Zacharioudakis		Greece
Carras (Hellas) SA	Mr.	Ioannis	Patiniotis	Finance Controller	Greece
Ceres Hellenic Shipping Enterprises Ltd	Mr.	Nicholas E.	Livanos	LNG Group Director	Greece
Ceres Hellenic Shipping Enterprises Ltd	Mr.	Nicholas	Fistes		Greece
Citibank International PLC	Mr.	Takis	Constantaras	Director	Greece
Clarckson Hellas	Mr.	Savvas	Athanassiades	S & P Director	Greece
Clarckson Hellas	Mr.	Stefanos	Gaviotis	S & P Broker	Greece
Clyde & Co (Greece)	Mr.	Prodromos	Sikiaridis	Solicitor	Greece
Conbulk Shipping S.A.	Mr.	Dimitrios	Dalacouras	Director	Greece
Conbulk Shipping S.A.	Mr.	George	Bamiotis	Director	Greece
Consolidated Marine Management Inc.	Mr.	Nikos	Yiannaros	Deputy Finance Manager	Greece
Costamare Shipping Company SA	Mr.	Konstantinos	Zacharatos	Legal Advisor	Greece

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Dahlman Rose Weiss LLC	Mr. David	Frischkorn	Managing Director	USA
Danaos Shipping Co Ltd	Mr. John	Coustas	President	Greece
Danaos Shipping Co Ltd	Mrs. Zoe	Lappa-Papamattheou	Legal Director	Greece
Danaos Shipping Co. Ltd.	Mr. Konstantinos	Sfyris	Accounts Department	Greece
Danaos Shipping Co. Ltd.	Mr. Yiannis	Chroneas	Accounts Department	Greece
Danmarks Skibskredit Fond	Mr. Jesper	Stahl	Vice President	Denmark
Danmarks Skibskredit Fond	Ms. Anette	Berg	Vice President	Denmark
Deloitte & Touche SA	Mr. George D.	Cambanis	Senior Partner	Greece
Deloitte & Touche SA	Mrs. Athena	Kartsaklis	Partner	Greece
Det Norske Veritas	Mr. Nikos	Boussounis	Maritime Manager East. Med.	Greece
Diana Shipping Agencies	Mr. Anastasis	Margaronis		Greece
Diana Shipping Agencies	Mr Ioannis	Zafirakis		Greece
DVB Bank AG Greece	Mr. Andreas	Lyberopoulos	Senior Account Manager	Greece
DVB Bank AG Greece	Mrs. Eri	Tsironi	Senior Account Manager	Greece
DVB Bank AG Greece	Mr. Angelos	Roupas	Senior Account Manager	Greece
DVB Bank AG Greece	Mrs. Vicky	Saraglis	Account Manager	Greece
Eagle Ocean Transport Inc.	Mr. John C.	Lycouris	CFO	USA
EDB Bank & Finance	Mr. Nils Gunnar	Svanes	Sales Manager	Norway
EDB Bank & Finance	Mr. Jørgen	Rød	Sales Director	Norway
EDB Bank & Finance	Mr. Hansruedi	Winter	Consultant	Norway
EFG Eurobank Ergasias SA	Mr. Daniel	Manailoglou	Head of Sales	Greece
EFG Eurobank Ergasias SA	Mr. Kimon	Palamidis	Unit Head Private Banking	Greece
EFG Eurobank Ergasias SA	Ms. Maria	Tzoutzourakis	Shipping Department	Greece
EFG Eurobank Ergasias SA	Mr. Dimitris	Gialouris	Shipping Department	Greece
EFG Eurobank Ergasias SA	Mr Thanasis	Doudoulas	Shipping Department	Greece
EFG Eurobank Ergasias SA	Mr. Solon	Merikas	Shipping Department	Greece
EFG Eurobank Ergasias SA	Ms. Sissy	Hydreou		Greece
Efploia Shipping Co SA	Capt. John	Pateras	Managing Director	Greece
Egnatia Bank	Mrs. Kalliopi	Ornithopoulou	Customer Relations Manager	Greece
Eletson Corporation	Mr. Vasilis	Hadjieleftheriadis	Finance Director	Greece
Elnavi Magazine	Mr Stefanos	Papandreou	Journalist	Greece
Embassy of Ukraine	Mr. S.	Lubnin	Head of the Trade and Economic Mission	Greece
Emporiki Bank of Greece	Ms. Christina	Trihia-Trapezonta	Account Manager	Greece
Emporiki Bank of Greece	Mrs. Christina	Margelou	Account Manager	Greece
Eurocarriers	Mr. George	Skrimizeas	Financial Manager	Greece
European Co-Operation SA	Capt. Dimitrios	Spiridakis	Manager / Director	Greece
Fairwind Shipping Ltd.	Mr. Anthony	Cunningham	Business Development Manager	UK

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FBB First Business Bank SA	Mr.	Dimitrios	Anastassiou	Account Manager	Greece
Finship BV	Mr.	Mark	Nieuwland	Director	Holland
Finship BV	Mr.	Marios	Kyriakopoulos	Consultant	Holland
Fortis Bank	Mrs.	Saskia	De Witte	Risk Assessment	Holland
Fortis Bank	Mr.	Fotis	Giannakoulis	Account Manager	Greece
Fortis Bank	Mrs.	Josephine	Feilzer	Senior Account Manager	Greece
Free Bulkers S.A. / Free Ships	Mr.	Stathis D.	Gourdomichalis	Executive Director	Greece
Free Bulkers S.A. / Free Ships	Mr.	Ion	Varouxakis	Executive Director	Greece
Galbraith's Ltd	Mr.	Niel	Rokinson	Director	UK
Ganado & Associates	Dr.	Daniel	Aquilina	Advocate	Malta
Ganado & Associates	Dr.	Karl	Grech Orr	Advocate	Malta
GE Commercial Finance	Mr.	Ronald	Dal Bello	Director	USA
Germanischer Lloyd Hellas	Mr.	Agamemnon	Apostolidis	Business Development Manager	Greece
Global Capital Finance	Mr.	Thomas M.	Kane	Consultant	USA
Global Capital Finance	Mr.	George	Kypraios	Consultant	USA
GMAC Commercial Finance	Mr.	Paul M.	Goss	Sr. Vice President Maritime Finance	USA
Goldenport Shipmanagement Ltd	Mr.	Ioannis	Dragnis	Commercial Director	Greece
Good Faith Shipping Co SA	Mr.	George	Moundreas	Director	Greece
Good Faith Shipping Co SA	Mrs.	Hariklia	Moundreas	Director	Greece
Hellenic Shipyards Co	Mr.	Ioannis	Michalopoulos	Chief Account Manager	Greece
Hill Taylor Dickinson	Mr.	Patrick	Hawkins	Solicitor/Partner	Greece
Holman Fenwick & Willan	Ms.	Alexia	Kleonakos	Solicitor	Greece
Holman Fenwick & Willan	Mr.	Dan	Tindall	Solicitor, Partner	Greece
Howe Robinson	Mr	Nicholas	Hubbard	Director	UK
HSBC Private Bank	Ms.	Vanessa	Skoura	Associate Director	UK
HSBC Private Bank (Suisse) SA	Mrs.	Sarah	Dunn	Head of Representative Office	Greece
HSH Nordbank AG	Mr.	Harald	Kuznik	Head of Shipping	Germany
HSH Nordbank AG	Mr.	Christian	Nieswandt	Head of International Clients	Germany
HSH Nordbank AG	Mr.	Oliver	Brandt		Germany
Inal law Office	Ms.	Seyma	Inal	Partner	Turkey
Inal law Office	Mr.	Russell	Welsh	Associate	Turkey
Ince & Co	Mr.	David	Baker	Partner	UK
Ince & Co	Mr.	Tony	Suchy	Partner	UK
Ince & Co	Mr.	Jan	Hungar	Partner	Germany
Ince & Co	Mr.	Fred	Vroom	Partner	France
ING Bank NV	Mr.	Rory	Hussey	Director / Loan Syndications	UK
International Registries (Greece) Ltd.	Mr.	Raymond	Simpson		Greece

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International Registries (Greece) Ltd.	Mr.	Theo	Xenakoudis	Business Development Manager	Greece
International Registries Inc.	Mr.	Tevfik	Bilgen	Representative of IRI	Turkey
Iolcos Hellenic Maritime Enterprises Co. Ltd.	Mr.	Yannis	Syrgos	Financial Dept.	Greece
Iolcos Hellenic Maritime Enterprises Co. Ltd.	Mr.	Themis	Petrakis	S&P - Financial	Greece
Jefferies & Company, Inc.	Mr.	Jay	Levy	Senior Vice President	USA
Kristen Marine SA/Roxana Shipping SA	Mr.	Nestor	Maniatakis	Financial Manager	Greece
Laiki Bank (Hellas) SA	Mr.	John	Tsirikos	Assistant Manager - Shipping Unit	Greece
Liberian Registry	Mr.	Brad	Berman	President	USA
Maersk Broker Hellas Limited	Mr.	Thomas Kaas	Christiansen		Greece
Maersk Broker Hellas Limited	Mr.	Allan	Dam	General Manager	Greece
Magnus Carriers Corporation	Mr.	Richard J.H.	Coxall	Finance Director	Greece
Magnus Carriers Corporation	Capt.	Gabriel	Petridis		Greece
Marine Money Greece	Ms.	Mia	Jensen		Greece
Medcare Shipping S.A.	Mr.	Vincenzo	Morfini	Consultant	Greece
Nafs Magazine	Mr.	Nikos	Doukas	Editor	Greece
Nestos Maritime Limited	Capt	Nicholas	Yiannis	Director	Greece
Nordea Bank	Mr.	Chris	Peters	Senior Relationship Manager	UK
Norton Rose	Mr.	Chris	Hobbs	Partner	Greece
Norton Rose	Mr.	Christina	Economides		Greece
Norton Rose	Ms.	Elisabeth	Pollock		Greece
Ocanbulk Group	Mr.	Antonis	Stefanou	Assistant Finance Manager	Greece
Omega Bank SA	Mr.	Dimitris	Panagiotopoulos	Head of Shipping	Greece
Pacific and Atlantic Corporation	Mr.	Maurice J.	Dheere	Chief Financial Officer	Greece
Petrofin SA	Ms.	Isabella	Constantinidou	Research Manager	Greece
Prime Marine Management	Mr.	Stathis	Topouzoglou	Managing Director	Greece
Rand Capital Partners Inc.	Mr.	Dimitri	Syllantavos	President	USA
Ranger Marine SA	Capt.	Evangelos	Bardakos		Greece
Ranger Marine SA	Capt.	Zissis	Dimitriou		Greece
Richards Butler	Mr.	Philip	Rymer	Partner	UK
Royal Bank of Scotland	Mrs.	Katerina	Damianidou	Shipping Manager	Greece
Royal Bank of Scotland	Mr.	Nicholas	Pavlidis	Shipping Manager	Greece
Royal Bank of Scotland	Mr.	Alex	Ryland	Shipping Manager	Greece
RS Plato Shipbrokers SA	Mr.	Henning Leo	Knudsen	Senior Partner S&P	Norway
Scandia Shipping Hellas Inc.	Mr.	Stavros	Stavrinidis	Director	Greece
Starship Navigation Inc.	Mr.	James	Lasko	Director	UK
Stelmar Shipping Ltd	Mrs	Ramnique	Grewal		Greece
Stelmar Shipping Ltd	Ms.	Olga	Lambrianidou	Corporate Secretary/ Investor Relations Officer	Greece

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Stephenson Harwood	Mr	Nigel	Bowen-Morris		Greece
SynCap	Mr.	Richard	Moore	Director	UK
Target Marine SA	Mr.	Ioannis N	Milonas		Greece
Target Marine SA	Mr.	Georgios Th.	Kassiotis		Greece
Technomar Shipping Inc	Mrs	Kalliope	Giannopoulou	Chartering Manager	Greece
Technomar Shipping Inc.	Mr.	Andreas	Stengos	Managing Director	Greece
Theo V. Sioufas Law Offices	Mr.	Babis	Sioufas	Lawyer	Greece
Theo V. Sioufas Law Offices	Mr.	Vassilios	Sioufas	Lawyer	Greece
THG Capital Limited	Mr.	Ben	Rosenmoller	Partner	Holland
Thomas Cooper & Stibbard	Mrs.	Ioanna	Vitta	Solicitor	Greece
Thomas Cooper & Stibbard	Mrs.	Kelly	Vouvoussiras	Solicitor	Greece
Tradewinds	Ms.	Yiota	Gousas	Athens Correspondent	Greece
Tradewinds	Ms.	Gillian	Whittaker	Correspondent	Greece
Tsakos Energy Navigation Limited	Mr.	Dimitris	Bertolis	Financial Controller	Greece
Tsakos Energy Navigation Limited	Mr.	Harrys	Kosmatos	Senior Manager of Corporate Development	Greece
Tsakos Energy Navigation Limited	Mr.	George V.	Saroglou	Chief Operating Officer	Greece
Tsakos Energy Navigation Limited	Mr.	D. John	Stavropoulos	Chairman	Greece
Tsakos Energy Navigation Limited	Ms.	Maria	Tsakos		Greece
Tsakos Shipping & Trading S.A.	Mr.	Dimitris	Pagratris	Planning & Development	Greece
Tsibanoulis & Partners	Mrs.	Vasso	Vouga	Partner	Greece
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Watson Farley & Williams	Mr.	Jeremy	Watson	Partner	Greece
Watson Farley & Williams	Mr.	George	Paleokrassas	Partner	Greece
World Report-The Independent	Ms.	Mariana	Contreras	Project Assistant	UK
XRTC Ltd	Mrs.	Katerina	Fitsiou	Relationship Manager	Greece
Yildiz Deniz Tasmacilig AS	Ms.	Idil	Baran	Director of Marketing	Turkey

***We look forward to meeting you next year at the 7<sup>th</sup> Annual Marine Money Greek Ship Finance Forum  
13 October 2005, at the Athens Ledra Marriott Hotel***

**.... and at other upcoming significant Marine Money Ship Finance focused conferences ( [www.marinemoney.com](http://www.marinemoney.com) ):**

**New York – 21<sup>st</sup> October 2004  
Singapore – 3<sup>rd</sup> November 2004  
Dubai – 2<sup>nd</sup> February 2005  
Germany – 24<sup>th</sup> February 2005  
Istanbul – 7<sup>th</sup> April 2005**