

## 3<sup>rd</sup> Annual Marine Money Gulf Ship Finance Forum

### Wednesday, 14 February 2007 at the Dubai Grand Hyatt Hotel

**Organised & arranged by:** Mia Jensen & Kevin Oates, Marine Money Greece, Tel: (+30) 210 9858 809, Fax: (+30) 210 9842 136 E-mail: [mia@marine-marketing.gr](mailto:mia@marine-marketing.gr)

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*Final List - includes 159 contacts*

#### **Speakers**

Gulf Energy Maritime (GEM) PJSC	Mr.	Ahmed	Al Falahi	CEO	UAE
Tharawat Capital	Mr.	Imad	Awad	Managing Director - Investment Banking	UAE
BNP Paribas	Mr.	Michel	Bourgery	Deputy Head of Global Shipping	France
Hadeef AL Dhahiri & Associates	Mr.	Richard	Briggs	Partner	UAE
Marine Logistics Solutions LLC	Mr.	Syed Mohammed	Bukhari	Executive Director	UAE
HSH Nordbank AG	Mr.	Robin	Das	Shipping - Head of International Clients II	UK
Fichte & Co, Legal Consultancy	Mrs.	Jasamin	Fichte	Managing Partner	UAE
Worldyards.com Pte. Ltd.	Mr.	Matthew	Flynn	Managing Director	Hong Kong
Tufton Oceanic (Middle East) Ltd	Mr.	Jonathan	Hill	Managing Director - Shipping Funds	UAE
DVB Bank AG London Branch	Mr.	Peter	Illingworth	General Manager, Head of Shipping (London)	UK
Marine Money Greece	Mrs.	Mia	Jensen	Director Special Events	Greece
National Bank of Fujairah	Mr.	Vijay	Kamath	Senior Relationship Manager - Marine Finance	UAE
SHUAA Capital	Mr.	Makram	Kubeisy	Managing Director Investment Banking Advisory	UAE
Tufton Oceanic Ltd.	Mr.	Erik	Lind	Chief Executive Officer	UK
Tufton Oceanic (Middle East) Ltd	Mr.	Marcus T. J.	Machin	Director	UAE
Topaz Energy & Marine Ltd.	Mr.	William Ali	Mills	COO	UAE
Hadeef Al Dhahiri & Associates	Mr.	Erik	Muthow	Solicitor	UAE
Marine Money Greece	Mr.	Kevin	Oates	Director Special Projects	Greece
Gulf Navigation Holding PJSC	Mr.	Ivan	Passanha	CEO	UAE
Ness, Risan & Partners	Mr.	Ragnvald	Risan	Partner	Norway
Dr. Peters GmbH & Co. KG	Mr.	Jurgen	Salamon	Managing Director	Germany
Jefferies & Company, Inc.	Mr.	John	Sinders	Managing Director	USA
Tufton Oceanic Ltd.	Mr.	Andreas	Vergottis	Director, Research	UK

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#### Registered Delegates

Marine Logistics Solutions LLC	Ms.	Bala	Abiramy	Executive - Finance	UAE
Aegean Baltic Bank SA	Mr.	Theodore	Afthonides	Managing Director	Greece
Emirates Trading Agency LLC	Mr.	Syed Hussain	Ahamed	Senior Manager - Chartering	UAE
Gulf Navigation Holding PJSC	Mr.	Basheer	Ahmed	Financial Controller	UAE
Marine Logistics Solutions LLC	Mr.	Syed	Ahmed	Senior Assistant - Personel & Administration	UAE
Abu Dhabi Investment Company (ADIC)	Mr.	Abdulnadir	Al Zaabi	Chief Financial Officer	UAE
United Arab Shipping Co. S.A.G.	Mr.	Basil Abdulwahab A.	Al Zaid	Vice President Treasury	Kuwait
Dubai Maritime City	Mr.	Saleem	Alavi	Manager Business Development	UAE
National Shipping Company of Saudi Arabia (NSCSA)	Mr.	Mohammed Omair	Al-Otaibi	Vice President - Finance	Saudi Arabia
United Arab Shipping Co. S.A.G.	Mr.	Khalifa A. Almohsen H.	Al-Shebli	Deputy CEO & Chief Finance & Administration Officer	UAE
Jefferies International Ltd. (Dubai Branch)	Ms.	Lamees	Amba	Senior Vice President	UAE
Citigroup	Mr.	Nauman	Amjad	Vice President	UK
Emirates Ship Investment Company (Eships)	Mr.	Thomas	Andreassen	Commercial Manager Tankers	UAE
D&K Shipping Ltd.	Capt.	M Aziz S.	Ansari	General Manager	UAE
XRTC Ltd	Mr.	Constantinos	Asteris	Relationship Officer	Greece
IAL Container Line (UK) LTD	Mr.	Sunil C.	Baby	Assistant General Manager - Resources Control	UAE
Ince & Co	Mr.	David	Baker	Partner	UK
Oasis International Leasing	Mr.	Anand	Banerjee	Chief Financial Officer	UAE
Commerzbank AG	Mr.	Christoph	Beneke	Vice President, Senior Relationship Manager	Germany
NATIXIS	Mr.	David	Bonicel	Shipping Finance	France
Citigroup	Mr.	Simon	Booth	Managing Director - Global Shipping & Logistics	UK
D&K Shipping Ltd.	Mr.	Debasis	Bose	Fleet Manager	UAE
Oasis International Leasing	Mr.	Mustapha G	Boussaid	Senior Financial Analyst	UAE
Hadeef Al Dhahiri & Associates	Mr.	Jonathan	Brown	Lawyer	UAE
Coal & Oil Company LLC	Mr.	Ahmed A. R.	Buhari	President & CEO	UAE
Gulmar Offshore Middle East LLC	Mr.	Emmanuel	Carpentier	Vice President - Finance & Administration	UAE
Credit Suisse	Mr.	Regis	Caze	Vice President - Ship Finance	Switzerland
Holman Fenwick & Willan	Mr.	Daniel	Chung	Partner	UAE
Ince Al Jallaf & Co.	Mr.	Bob	Deering	Partner	UAE
Warm Seas Development & Trading	Mr.	Sergie B.	Dias	Fleet Manager	UAE
Sumitomo Mitsui Banking Corporation Europe Ltd.	Mr.	Guillaume	Dufour	Assistant General Manager - Structured Finance	France
BNP Paribas	Mr.	Eric	Dulcire	Relationship Manager	Switzerland
Dubai Maritime City	Mr.	John R.	Ewing	Director Business Development	UAE
Holman Fenwick & Willan	Mr.	John	Forrester	Partner	UK
D. K. Fotinakis Ltd	Mr.	Andreas	Fotinakis	Managing Director	Greece

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International Registries Inc.	Mr.	William	Gallagher	President	USA
Sharjah Port Authority	Mr.	Sunil	Gangadharan	Marketing Officer	UAE
The Export-Import Bank of China	Mr.	Zefeng	Gao	Shipping Finance	China
D&K Shipping Ltd.	Mr.	Joseph	George T.	Financial Controller	UAE
Halifax Bank of Scotland (HBOS)	Mr.	Keith	Glasscoe	Senior Director - Marine Finance	UK
Dahlman Rose & Co. LLC	Mr.	Paul	Greaney	Director	USA
Aegean Baltic Bank SA	Mr.	Konstantinos	Hadjipanayotis	Deputy Managing Director	Greece
Marine Logistics Solutions LLC	Mr.	Bisrul	Hafi	Senior Executive - Accounts	UAE
Tufton Oceanic Ltd.	Mr.	Andrew	Hampson	Managing Director	UK
Banc of America Leasing	Mr.	Gregory	Hampton	Principal	UK
FIMBank PLC	Mr.	Nigel	Harris	Senior Vice President - Head of DIFC Branch	UAE
Lloyds TSB Bank plc	Mr.	Simon	Howlett	Associate Director, Ship Finance	UK
ING Bank N.V.	Mr.	Rory	Hussey	Managing Director - Syndicated Finance	UK
Mallory Jones Lynch & Associates, Inc.	Mr.	Brian	Huvane	Shipbroker	USA
Cleghorn, Wilton & Associates	Mrs.	Vandana	Jaitly	Director	UAE
Emarat Maritime LLC	Mr.	Alwyn	Jayakumar	Asst. Manager - Commercial	UAE
Emirates Trading Agency LLC	Mr.	Ahmed	Jessim Karunai	Executive - Projects & Finance	UAE
Davies Johnson & Co.	Mr.	Johnny	Johnson	Partner	UK
Holman Fenwick & Willan	Mr.	Andrew P.	Johnstone	Consultant	UAE
Mallory Jones Lynch & Associates, Inc.	Mr.	Samuel	Jones	Co-Chairman	USA
Emirates Ship Investment Company (Eships)	Mr.	Scott	Jones	CEO	UAE
Emirates Ship Investment Company (Eships)	Mr.	Samir	Joshi	Corporate Controller	UAE
Tufton Oceanic Ltd.	Mr.	Ted	Kalborg	Chairman	UK
Liberian International Ship & Corporate Registry	Mrs.	Jill	Keohane	Senior Vice President	USA
Emarat Maritime LLC	Mr.	Sanjeev	Kharkar	General Manager - Finance	UAE
Silk Road Shipping & Trading Jordan	Mr.	Ayed	Khaza'leh	Managing Director	Jordan
marine-marketing.gr	Mr.	Constantin	Kioulafas	Technical Manager	Greece
R.S. Platou Shipbrokers A.S.	Mr.	Henning Leo	Knudsen	Senior Partner - Head of Shipping - Group 1	Norway
DVB Bank AG	Ms.	Angelique	Korkodilos	Vice President	UK
Dorian (Hellas) SA	Mr.	Nicholas	Kosmatos	Managing Director - Asia	Singapore
Emirates Trading Agency LLC	Mr.	Vijay	Krishnan	Manager - Finance & Accounts	UAE
Worldyards.com Pte Ltd.	Ms.	Pooja S	Kumar	Marketing Manager	Singapore
Dubai Drydocks	Mr.	Krishna	Kumar	Manager-Invoicing Department	UAE
BNP Paribas	Mr.	Jacques	Levet	.	Bahrain
The Export-Import Bank of China	Mrs.	Dan	Li	Deputy Chief of Shipping Division	China
Alliance & Leicester Commercial Finance plc	Mr.	James	MacDonald	Manager, Shipping	UK

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Banc of America Leasing	Mr	Laurent	Magloire	Managing Director & Head	UK
Topaz Energy & Marine Ltd.	Mr.	Jagdeep	Makkar	General Manager Finance	UAE
Denton Wilde Sapte	Mr.	Stephen	Marais	Partner	UK
BNP Paribas	Mr.	Christophe	Mariot	Head of Territory Iran & Representative Office	Iran
ING Bank N.V.	Mr.	Aaron	Markowitz-Shulman	Analyst - Asset Based Finance - Shipping	UK
NATIXIS	Mr.	Knut	Mathiassen	Deputy head - Shipping Finance	France
Alliance & Leicester Commercial Finance plc	Mr.	Mark	McCarthy	Head of Shipping	UK
Saudi Arabian Oil Company	Mr.	Stephen	McClintic	Project Advisory Department	Saudi Arabia
Mediterranean Shipping Company (U.A.E.) LLC	Mr.	Yogeshwarar	Murugeshan	Operations Executive	UAE
Great Circle Line Co. L.L.C.	Mr.	Alnoor R.	Nagji	Executive Director	UAE
Emirates Trading Agency LLC	Mr.	Mohamed	Naguib	Senior Executive	UAE
Ness, Risan & Partners	Mr.	Terje	Ness	Representative	Norway
Ness, Risan & Partners	Mr.	Christian F.	Ness	Managing Partner	Norway
Holman Fenwick & Willan	Mr.	Edward	Newitt	Partner	UAE
BNP Paribas	Mr.	Simon	Orchard	Head of ECEP Loan Syndications - EMEA	UK
Emirates Ship Investment Company (Eships)	Mr.	Ketil	Ostern	CFO	UAE
Citigroup	Mr.	Sumanta	Panigrahi	Director	Hong Kong
Stephenson Harwood	Mr.	Richard	Pearson	Partner	France
Marine Logistics Solutions LLC	Mr.	Kather Mohideen	Peer Mohamed	Senior Excutive - Finance & Accounts	UAE
Fortis Bank SA / N.V.	Mr.	Chris	Phillips	Director	UK
Emirates Ship Investment Company (Eships)	Mr.	Ziad	Qushair	Commercial Manager Drybulk	UAE
The Bank of Nova Scotia	Mr.	G.S.	Rajan	Managing Director	Singapore
International Registries (UK) Ltd.	Mr.	John	Ramage	Managing Director	UK
Nico Middle East Ltd.	Mr.	Sundar	Ranganathan	Financial Controller	UAE
D&K Holdings LLC	Mr.	Qamar	Rasheed	Group Finance and Administration Manager	UAE
DnB NOR Bank ASA	Mr.	David	Reeve-Tucker	Executive Director	UK
Arrow Sale & Purchase (UK) Ltd	Mr.	Douglas	Reith	Director	UK
Silk Road Shipping & Trading Jordan	Mr.	Raef	Rihani	Chairman	Jordan
Global Capital Finance	Mr.	Ted	Riss	Associate	USA
Dubai Drydocks	Mr.	Nawal	Saigal	Production Director	UAE
DZ Bank AG	Mr.	Christian	Sauer	Executive Director	Germany
HSH Nordbank AG	Mr.	Joerg	Schelp	Senior Vice President, Shipping	Germany
Citibank N.A.	Mr.	Zoltan	Schwardy	Resident Vice President	Kuwait
DnB NOR Bank ASA	Mr.	Harald	Serck-Hanssen	Senior Vice President - Head of International Units	Norway
Emirates Trading Agency LLC	Mr.	Abdul Wahab	Sharani	Senior Manager - Shipping	UAE
Banc of America Leasing	Mr.	Adam	Shaw	Principal	UK

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Tufton Oceanic (Middle East) Ltd	Ms.	Claire	Smith	Office Manager	UAE
United Arab Shipping Co. S.A.G.	Mr.	Ken Bloch	Soerensen	President & Chief Executive Officer	UAE
Halifax Bank of Scotland (HBOS)	Mr.	Christopher	Spencer	Director - Marine Finance	UK
arabCapital	Mr.	Ravi	Srinivasan	Vice President Finance	UAE
Clarksons Sale & Purchase Division	Mr.	William	Stephens	Director	UK
NFC Shipping Funds	Mr.	Nikolaos	Stratis	Senior Investment Manager	UK
IAL Container Line (UK) LTD	Mr.	C.M.	Suri	General Manager Vessel Operations	UAE
Fichte & Co, Legal Consultancy	Mrs.	Faezeh	Tabatabaei	Partner	Iran
Denton Wilde Sapte	Mr.	Tien	Tai	Solicitor	UK
Citigroup	Mr.	Alex	Taylor	Vice President	UK
Emirates Trading Agency LLC	Mr.	Ahmad Yusry	Thassim	Manager - Shipping Finance	UAE
Norton Rose	Mr.	Harry	Theochari	Partner	UK
Rais Hassan Saadi Group	Mr.	Leo	Thomas		UAE
Emarat Maritime LLC	Mr.	I. T.	Vasanth Kumar	Finance Manager	UAE
Gulf Navigation Holding PJSC	Mr.	G.K.	Venkatasubramanian	Technical Manager	UAE
Tufton Oceanic Ltd.	Mr.	Torkell	Vold	Vice President - Business Development	UK
BankServe Insurance Services	Mr.	Ian	Waterston	Chairman	UK
Nordea Bank Norge ASA	Mr.	George A.	Whist	Senior Relationship Manager	Norway
Lloyds TSB Bank plc	Mr.	Richard	Williams	Director, Ship Finance	UK
International Registries, Inc.	Mr.	Theo	Xenakoudis	Business Development Manager	Greece
CMA CGM & ANL GULF	Mr.	Peter	Young	Owners Representative Regional Director	UAE
Warm Seas Development & Trading	Mr.	Nasser	Zarroug	Executive Director	UAE
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Marine Money Greece	Mrs.	Irini	Linardaki	Registration Desk	Greece

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#### **Cancelled Registrations**

ABS Greece	Mr.	Dimitrios	Houliarakis	Vice President	Greece
BNP Paribas	Mr.	Charles	Baillet	LNG Relationship Manager	France
BNP Paribas (Suisse) SA	Mr.	Vincent	Pascal	Head of Geneva Shipping	Switzerland
Gulf Marine Management SA	Mr.	Ian	Davis	CFO	Greece
Gulf Marine Management SA	Mr.	Ghassan	Ghandour	CEO	Greece
Hadef Al Dhahiri & Associates	Mr.	Michael	Webb	Lawyer	UAE
Holman Fenwick & Willan	Mr.	Stephen	Drury	Partner	UK
Holman Fenwick & Willan	Mr.	Julian	Pierce	Partner	UK
Stephenson Harwood	Mr.	Mark	Russell	Partner - Banking & Asset Finance	UK

#### **Event Report is available at:**

[http://www.marine-marketing.gr/marinemoney/pdf/DSF07\\_Event-Report\\_Dubai-Marine-Money-Forum.pdf](http://www.marine-marketing.gr/marinemoney/pdf/DSF07_Event-Report_Dubai-Marine-Money-Forum.pdf)

Other conferences arranged and organised by Marine Money Greece includes:

**Istanbul – 12 April 2007 and Greece – 18 October 2007**

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**See you at the 4<sup>th</sup> Ann. Marine Money Gulf Ship Finance Forum  
Dubai Grand Hyatt Hotel, on Wednesday, 5<sup>th</sup> of March 2008**